

Lake Norman
2009 Parade of Homes

June 6-7
June 13-14
June 20-21

The Charlotte Observer
www.charlotte.com

DISCOUNT DIRECTORY

836-D Williamson Road
Mooresville, NC 28117
(t) 704.664.5622 (f) 704.664.0290
www.lakenormanhba.com

Lake Norman 
HOME BUILDERS ASSOCIATION



Parade Partner Discount Directory

Attention Builders!

Discounts listed on the following pages are above and beyond your normal builder discounts and can amount to substantial savings to you.

Past Parade of Homes builders have realized as much as \$6,000 to \$8,000 in savings by utilizing this discount program!

Please make your commitment, not only by entering a home in the Parade, but by also taking advantage of the discounts offered by this select group of fellow members.

We appreciate your entry, please call 704-664-5622 with questions.

Committee Chair:

Bob Nay - Southern Community Bank & Trust
704-660-8406





Discount Partner Index

<i>Participating Companies</i>	<i>Contacts</i>	<i>Contact phone</i>	<i>Products / Services</i>
Advanced Consumer Electronics, Inc	Joe Douglas	(336) 345-1649	Burglar & Fire alarms, Home theaters, Multi-room stereos and intercoms, Structured wiring and Central vacuums
Allen David Cabinetry	Bruce Ingwall	(980) 722-9186	Cabinetry
Blue Water Kitchen & Bath	Paul Medeiros	(704) 902-2801	Kitchen & Bath custom cabinets and custom millwork
Charlotte Cabinets Inc	Thom Knowles	(704) 331-9690	Custom & Semi-custom cabinetry
Doors By Nalley	Joan Grassi	(704) 483-4809	Garage doors
Fireside Hearth & Home	Joe Benkovich	(704) 361-8410	Fireplaces
Hanson Brick	Matt Harrison	(704) 361-9715	Masonry materials
Heritage Propane	Brian Funderburk	(803) 320-8888	Propane Gas/Tanks, Tankless water heaters, Fireplace installations
hh gregg Fine Lines	Tim Kirk	(704) 599-4196	Appliances & Electronics
Kitchen Vision Of Lake Norman	Myrna Caudle	(828) 478-4399	Kitchen design specialists
Labor Finders of North Carolina	Hilary Paradise	(704) 933-5595	General labor
Lake Norman Supply Inc	Lori Millsap Smith	(704) 309-1457	Bath & Closet products
LEE Lighting	Ben Caldwell	(704) 599-0112	Lighting products
Lifewater Designs	Scott Barfield	(704) 791-7850	Rain harvesting and custom water features
Mace Electrical Services, Inc.	Robert Mace	(704) 507-3718	Electrical services
N2 Granite	Betty Nelson	(704) 660-5592	Natural Stone and other green countertop products
PTI Design	Tracie Johnson	(704) 400-1690	Interior Design
Queen City Audio Video Appliances	Chip Fincher	(704) 391-6000 x233	Appliances & Audio/Video
Ready Mixed Concrete	Dee Berkowitz	(828) 312-1473	Concrete
Simplify Home Organization Systems	Matthew Elliott	(704) 896-3030	Closet/Pantry system design & installation; Steel garage cabinets
Sunrise Appliance & TV	M. Montero	(704) 799-1444	Appliances, Electronics, Fireplaces, Water filtration, Tankless gas heaters, Outdoor kitchen solutions and more
Tarheel Granite & Tile, LLC	Timothy Meadows	(704) 873-2575	Countertops and sinks
The Floor Gallery of Lake Norman	Jennifer Fallon	(704) 799-8931	Flooring
VELUX Skylights	Steve Alfaro	(803) 396-5718	Skylights and Solar water heating systems

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Advanced Consumer Electronics, Inc.

Contact: Joe Douglas

Address: 3890 Littlebrook Dr., Clemmons, NC 27012

Phone: (336) 345-1649

Email: joesouthernsales@bellsouth.net

Website: www.advancedconsumerelectronics.com

Product/Service: Burglar & Fire alarms, Home theaters, Multi-room stereos and intercoms, Structured wiring and Central vacuums

Discount: 10% off regular builder-only pricing

Additional Info: Model must be complete, with signage, product displays and literature; Parade publication page must include us as a partner

Allen David Cabinetry

Contact: Bruce Ingwall

Address: 157-B Houston Rd., Troutman, NC 28166

Phone: (980) 722-9186

Email: bingwall@allen-david.com

Website: www.allen-david.com

Product/Service: Cabinetry

Discount: 10% off on all Starmark Cabinets, 5% off on all MidContinent Cabinets

Blue Water Kitchen & Bath

Contact: Paul Medeiros

Address: 236 Raceway Dr Ste 8, Mooresville, NC 28117-6518

Phone: (704) 799-3109; (704) 902-2801

Email: paulm@bluewaterkitchen.com

Website: www.bluewaterkitchen.com

Product/Service: Kitchen & Bath custom cabinets and custom millwork

Discount: 15% off of custom cabinets and custom millwork

Charlotte Cabinets Inc

Contact: Thom Knowles

Address: 316 Remount Rd., Charlotte, NC 28203

Phone: (704) 331-9690

Email: thom@charlottecabinets.com

Website: www.charlottecabinets.com

Product/Service: Custom & Semi-custom cabinetry

Discount: 20% discount

Doors By Nalley

Contact: Joan Grassi

Address: 4710 Mountain Creek Ave. , Denver, NC 28037

Phone: (704) 483-4809

Email: joan@doorsbynalley.com

Website: www.doorsbynalley.com

Product/Service: Garage doors

Discount: 10% off materials and labor for garage doors only

Additional Info: Garage door openers excluded from offer

Fireside Hearth & Home

Contact: Joe Benkovich

Address: 6600-H Northpark Blvd., Charlotte, NC 28216

Phone: (704) 361-8410

Email: benkovichj@hearthnhome.com

Website: www.fireside.com

Product/Service: Fireplaces

Discount: 33% off discount

Hanson Brick

Contact: Matt Harrison

Address: 2304 Brickyard Rd., PO Box 5012, Monroe, NC 28111

Phone: (704) 361-9715

Email: matt.harrison@hanson.com

Website: www.hansonbrick.com

Product/Service: Masonry materials

Discount: \$225-\$275 per 1000 brick and \$265-\$300 per 1000 "True Tumbles" brick

Additional Info: Price varies by brick size, call for details

Heritage Propane

Contact: Brian Funderburk

Address: 754-A Oakridge Farm Hwy., Mooresville, NC 28115

Phone: (704) 527-6972; (803) 320-8888

Email: bfunderburk@HeritagePropane.com

Website: www.heritagepropane.com

Product/Service: Propane Gas/Tanks, Tankless water heaters, Fireplace installations

Discount: 15% off Propane tank install with first fill-up (tank only); 15% off Rinnai tankless water heaters; 10% off fireplace installation

Additional Info: Propane or Natural Gas available for water heaters/fireplaces

hh gregg Fine Lines

Contact: Tim Kirk

Address: 1962 Hwy. 160 W., Suite 101, Fort Mill, SC 29708

Phone: (803) 548-8070; (704) 599-4196

Email: tkirk@hhgregg.com

Website: www.hhgreggfinelines.com

Product/Service: Appliances & Electronics

Discount: 10-40% off appliances/full packages, 15-25% off televisions

Additional Info: Discounts vary by brand

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Kitchen Vision Of Lake Norman

Contact: Myrna Caudle

Address: 3822 Gordon St., Terrell, NC 28682

Phone: (828) 478-4399

Email: kitchenvision@charter.net

Website: www.kitchenvision.biz

Product/Service: Kitchen design specialists

Discount: 10% off of Shiloh or Homecrest Cabinetry; Discounted packages available on Thermadore & Bosch appliances

Additional Info: Products must be displayed all three weekends to receive discounts

Labor Finders of North Carolina

Contact: Hilary Paradise

Address: 410-A East Front St., Statesville, NC 28677

Phone: (704) 933-5595

Email: hilary.paradise@laborfinders.com

Website: www.laborfindersnc.com

Product/Service: General labor

Discount: 4 free hours

Lake Norman Supply Inc

Contact: Lori Millsap Smith

Address: 911-A Dove Ct., Denver, NC 28037

Phone: (704) 309-1457

Email: lnsupply@carolina.rr.com

Website: www.lakenormansupplyinc.com

Product/Service: Bath & Closet products

Discount: 10% off of Mirrors, Shower enclosures, Laminate & Wire closet shelving

Additional Info: Products must be installed by start of Parade to qualify

LEE Lighting

Contact: Ben Caldwell

Address: 215 Huntersville Gateway Pkwy, Huntersville, NC 28078

Phone: (704) 948-1899; (704) 599-0112

Email: bcaldwell@leelighting.com

Website: www.leelighting.com

Product/Service: Lighting products

Discount: 20% off of residential lighting products

Additional Info: Requires whole house order for Parade

Lifewater Designs

Contact: Scott Barfield

Address: PO Box 6391, Concord, NC 28027

Phone: (704) 791-7850

Email: lifewaterdesigns@aol.com

Website: www.lifewaterdesigns.com

Product/Service: Rain harvesting and custom water features

Discount: 30% off of rainwater harvesting and water feature services
(waterfalls, fountains, streams)

Additional Info: Signage/Display required

Mace Electrical Services, Inc.

Contact: Robert Mace

Address: PO Box 541, Midland, NC 28107

Phone: (704) 507-3718

Email: mace_electrical@bellsouth.net

Product/Service: Electrical services

Discount: Choose from 1 of the following: Free Aura Ra remote dimming system, Free first 10 recessed can lights or Free phone and t.v. outlets

Additional Info: Offer for new construction only

N2 Granite

Contact: Betty Nelson

Address: 127-C Cedar Pointe Dr., Mooresville, NC 28117

Phone: (704) 660-5592

Email: betlynelson@n2granite.com

Website: www.n2granite.com

Product/Service: Natural Stone and other green countertop products

Discount: 10%-20% discount; FREE upgrade edges and a FREE stainless steel under-mount kitchen sink

Additional Info: Tops must be installed during the entire parade for discounts

PTI Design

Contact: Tracie Johnson

Address: 137 Cross Center Dr., Denver, NC 28037

Phone: (704) 483-9923; (704) 400-1690

Email: ptidesign@bellsouth.net

Product/Service: Interior Design

Discount: Free 1 Hour Consultation

Additional Info: In-Showroom appointment only

Queen City Audio Video Appliances

Contact: Chip Fincher

Address: 2430 Queen City Dr., Charlotte, NC 28208-2715

Phone: (704) 391-6000 x233; (704) 201-3341

Product/Service: Appliances & Audio/Video

Discount: 20%-40% off Appliances; Special contractor discounts on Audio/Video

Additional Info: Discounts vary by brand

Ready Mixed Concrete

Contact: Dee Berkowitz

Address: 2289 Salisbury Rd., Statesville, NC 28687

Phone: (704) 872-5901; (828) 312-1473

Email: dee.berkowitz@rmcc.com

Website: www.rmcc.com

Product/Service: Concrete

Discount: \$3 per yard of concrete

Additional Info: Please contact Dee prior to delivery

Simplify Home Organization Systems

Contact: Matthew Elliott

Address: 21114 Bethel Church Rd., Cornelius, NC 28031

Phone: (704) 896-3030

Email: mjelliott@mi-connection.com

Product/Service: Closet/Pantry system design & installation; Steel garage cabinets

Discount: 15% off any competitor's bid for melamine closet or pantry system;
Free garage cabinet assembly and installation, Free Beech Wood
Worktop and 2 Free Handi-wall Panels

Additional Info: A minimum \$2,000 purchase of Hercke brand garage cabinets needed
for garage discount and allow display to be manned; Allow signage for
closet-pantry

Sunrise Appliance & TV

Contact: M. Montero

Address: 1086-C River Hwy., Mooresville, NC 28117

Phone: (704) 799-1444

Email: mmonterosunrise@adelphia.net

Website: www.sunrise-appliance.com

Product/Service: Appliances, Electronics, Fireplaces, Water filtration, Tankless gas
heaters, Outdoor kitchen solutions and more

Discount: Up to 50% off on appliances, up to 25% off on fireplaces and up to
20% off on electronics

Additional Info: Discounts vary by manufacturer

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Homes

Tarheel Granite & Tile, LLC

Contact: Timothy Meadows

Address: 752 Old Salisbury Rd., Statesville, NC 28677

Phone: (704) 873-2575

Email: tmeadows@tarheelgraniteandtile.com

Website: www.tarheelgraniteandtile.com

Product/Service: Countertops and sinks

Discount: 12% discount on total job - applies to Granite, Corian & marble countertops, Stainless sinks and Porcelain vanity sinks

Additional Info: Discount subject to completion

The Floor Gallery of Lake Norman

Contact: Jennifer Fallon

Address: 480 North Broad Street, Mooresville, NC 28115

Phone: (704) 799-8931

Email: jfallon@floorgalleryoflakenorman.com

Product/Service: Flooring

Discount: 10% off of builder pricing on tile, natural stone, carpet, pre-finished hardwood, laminate, cork and vinyl flooring

Additional Info: Discount is for materials only

VELUX Skylights

Contact: Steve Alfaro

Address: 104 Ben Casey Dr., Fort Mill, SC 29708-6478

Phone: (803) 396-5718; (704) 906-7303

Email: steve.alfaro@velux.com

Website: www.veluxusa.com

Product/Service: Skylights and Solar water heating systems

Discount: 40% off of all products and accessories

Additional Info: Maximum discount available will vary by product. call for details

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